

MSJC SERVICES AVAILABLE TO INDIVIDUALS, BUSINESSES, & COMMUNITY PARTNERS



JANICE MRKONJIC

Director of Contract & Community Education

Contract and Community Education oversees the design and delivery of not-for-credit, fee-based programs to fill knowledge gaps that propel workforce, economic, and community development through industry-college partnerships. Additionally, we quench the public's curiosity as lifelong learners through year-round, online, and in-person personal interest and professional development programs.

Contract Education: Contracts with employers to customize programs for their existing workforce that will increase employee retention rates, fill talent pipelines, upskill and reskill incumbent employees, and support succession plans. Programs are delivered in-person, year-round.

Community Education: Offers off-the-shelf, open enrollment, online and in-person programs to the public that support curiosity and career success as a lifelong learner. Programs address personal interest and professional development goals, year-round.



CORINNA YORK

Director of Regional Employer Engagement

Services Available to Businesses

- Direct point of contact for partnerships, offering a clear and efficient pathway for employers to explore collaboration, navigate resources, and develop meaningful engagement opportunities with MSJC.
- On-campus and regional recruitment opportunities, including job fairs, employer information sessions, hiring events, and employer spotlights.
- Coordination of employer participation in advisory boards, industry panels, classroom engagements, and educational summits.
- Opportunities for co-branded events and increased visibility through strategic collaborations with MSJC and regional partners.
- Consultation and guidance on engaging with MSJC programs to support hiring needs, mentorship pipelines, work-based learning, and broader community impact.



RALPH BERRY

Professional Expert

New Business/Start-Up Services

- Concept Development
- Growth Strategies/Management
- Pitch Development
- Funding assistance
- Scaling Planning

Mature Business

- Growth Strategies
- Scaling
- Exit Planning

Studio 215/IENow.TV

- Collaboration with the Studio
- IENow.TV Distribution
- Sponsorship Opportunities

**RODNESHA HILL**

*Job Developer/Placement
Coordinator*

Career services available to Individuals focus on preparing individuals for career success and connecting them to employment pathways. Think of this as equipping each individual with a “career passport,” the stamps representing skills, confidence, and professional network.

Career Coaching & Support

- 1:1 appointments to explore career interests, values, and strengths
- Exploring career interest and major-to-career pathway
- Job Search & Placement Support
- Tailored job leads based on career interest, skillset, experience, etc.

Career Readiness and Employability Skills Workshops

- Resume/Cover Letter development
- LinkedIn & Personal Branding
- Networking strategies
- Interview coaching and mock interviews
- Elevator Pitch
- Effective Communication in the Workplace + Understanding Your EQ
- Job Search Strategies

Experiential Learning Opportunities

- Internship, Job Placement Support, and Volunteer opportunities
- Employer panels and guest speakers

Access to Career Resources

- MSJC's Career Coach Platform, Labor Market Insights
- Campus career events and hiring fairs

Services available to businesses & community partners are designed to support workforce development and strengthen employer pipelines. Employers get a trusted “talent concierge” who helps them match the right opportunity with the right student or individual, strengthening the local workforce ecosystem.

Talent Recruitment & Screening

- Promotion of job openings and internships
- Candidate referrals for open roles
- Assistance with onboarding pathways

Campus Engagement Opportunities

- Employer tabling, job fairs, and classroom presentations
- Resume reviews, mock interviews, career panels

Relationship Management

- Continuous follow-up and partnership nurturing
- Provide feedback to align educational programs with industry needs and faculty coordination

Workforce Pipeline Development

- Support for building structured internship and experiential programs
- Collaboration with career services and faculty on relevancy and emerging skills to prepare the future workforce

Brand Visibility & Community Impact

- Recognition in Career Services newsletters, social media, and appreciation events
- Enhanced employer presence on campus

More Information

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